



**Intermountain
Nutrition**

Company Overview

2023





Overview



- Introduction
 - Facilities & Production Capabilities
 - Certifications, Registrations & Awards
 - Supporting Services and Systems
 - Our Partnership Model
- 
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Introduction

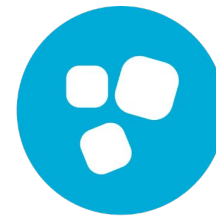


IMN At-A-Glance

- Intermountain Nutrition (IMN) was founded in 2013, and over the past decade has become a leading developer, formulator and manufacturer of premium dietary and nutrition supplements.
- IMN has invested in state-of-the-art manufacturing capabilities, housed in 277,000 sq. feet across two Utah-based facilities.
- IMN's exceptional manufacturing capacity includes:



25,000,000
capsules per day



750,000
gummies per day



450,000 bottles/bags
packaged per day

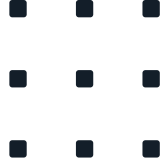


82,500 kgs of
product blended per day

Company History & Timeline

Intermountain has been steadily growing over the past decade. The company began with one encapsulation machine in a small warehouse, and now produces a wide range of products on multiple equipment types in over 277,000 sq. feet. We proudly employ hundreds of excellent team members, and serve dozens of leading clients in the health and wellness industry.





Mission, Vision & Values

OUR MISSION

We are a trusted partner that reliably produces the highest quality health and wellness products

OUR VISION

WE ARE FOCUSED ON THE FOLLOWING "4 P'S" TO BUILD A STRONG AND VALUABLE COMPANY.

4 P

• PEOPLE

THE SUCCESS OF OUR BUSINESS RESULTS FROM THE EFFORT AND COMMITMENT OF OUR OUTSTANDING TEAM.

• PRODUCTS

WE USE CUTTING-EDGE FACILITIES, EQUIPMENT, SYSTEMS, AND PROCESSES TO PRODUCE A WIDE RANGE OF HIGH-QUALITY PRODUCTS.

• PARTNERS

WE WORK AS A TRUSTED PARTNER WITH THE MOST INNOVATIVE COMPANIES AND BRANDS IN THE INDUSTRIES WE SERVE.

• PERFORMANCE

WE CONSISTENTLY DELIVER STELLAR FINANCIAL RESULTS, AND OPERATE A VERY VALUABLE AND RESPECTED BUSINESS.

OUR VALUES

RELIABILITY

WE ARE TRUSTED PARTNERS FOR OUR CUSTOMERS BECAUSE WE DO WHAT WE SAY WE WILL DO WHEN WE SAY WE WILL DO IT.



EXCEPTIONAL QUALITY

WE DON'T TAKE SHORTCUTS WITH OUR INGREDIENTS, OUR PRODUCTS, OUR PACKAGING, OR OUR SERVICE

PROCESS-DRIVEN

WE UTILIZE THE BEST FACILITIES, MACHINERY, SYSTEMS, AND PEOPLE TO CONSISTENTLY AND PREDICTABLY PRODUCE OUTSTANDING PRODUCTS

PROBLEM SOLVERS

WE ALWAYS SEEK OPPORTUNITIES TO IMPROVE AND DEVELOP NEW SOLUTIONS.

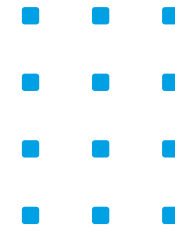
INTEGRITY

WE OPERATE WITH HONESTY, INTEGRITY, AND TRANSPARENCY WITH OUR CUSTOMERS, EMPLOYEES, REGULATORS, AND PARTNERS.



Our Facilities & Production Capabilities

IMN Facilities



MANUFACTURING FACILITY PAYSON, UT (2017)

160,000 sq. foot facility on 45 acres where IMN formulates, manufactures and packages all powder, capsule and specialty products.



WAREHOUSE FACILITY SPRINGVILLE, UT (2022)

117,000 sq. foot warehouse where IMN stores raw materials and finished goods.



Blending Capacity - 82,500 KGs per Day!

IMN has 3 dedicated blending rooms of various capacities to blend the unique ingredients for powder and capsule products



4000L Ribbon Blender

- Up to 1,600 kg per blend and 15,000 kg per day



8000L Ribbon Blender

- Up to 3,200 kg per blend and 30,000 kg per day



8500L Rotary Blender

- Up to 3,800 kg per blend and 37,500 kg per day

Powder Production

IMN has the ability to fill most of the industry-leading powder formats, collectively capable of producing over 450,000 bags and tubs of finished powder products each day.



Example Powder Products

ELECTROLYTE/
HYDRATION

PLANT PROTEIN

PRE-WORKOUT

WHEY PROTEIN

MULTI-COLLAGEN

BCAA

GREENS

POST-WORKOUT

GI SUPPORT

CREATINE

VITALY

CLEANSE

Capsule Production

IMN has 9 dedicated encapsulation rooms, collectively capable of producing more than 25,000,000 capsules per day. We have a wide range of encapsulation equipment that allows us to efficiently produce all of your capsule products.



Example Capsule Products

PROBIOTICS

SLEEP

HAIR, SKIN,
NAILS

MALE ENHANCE

COGNITIVE

NO2

SEA MOSS

FRUITS &
VEGGIES

KETO/BHB

BERBERINE

TAURINE

GI SUPPORT

MUSHROOM

VITALY

CLEANSE

TESTOSTERONE

FAT BURN

MENOPAUSE

Gummy Production

IMN specializes in pectin-based gummies, produced on a starchless production line. IMN can produce over 750,000 gummies per day. Our R&D team can also support development of custom gummies that are sugar-based or sugar-free, with coating in a variety of options.



Example Gummy Products

APPLE CIDER
VINEGAR

LIBIDO /
TESTOSTERONE

SLEEP /
MELATONIN

IMMUNITY
(VITAMIN C)

HAIR / SKIN / NAILS

CHARCOAL

VITALITY

MAGNESIUM/ZINC

MUSHROOM

MENOPAUSE

SEA MOSS

MOOD / STRESS



Certifications, Registrations and Awards

Industry Certifications

To meet and exceed the quality standards of our broad and diverse customer base, Intermountain Nutrition is an SQF and NSF Certified contract manufacturer in the Nutritional Supplement Industry. Further, we have registered with all major regulatory bodies, and we welcome the quality audits from these agencies and from our customers.



GMP Registered
Dietary Supplements



Awards

Intermountain Nutrition has been consistently recognized throughout the years as a leading member of the local and national business community.



2017

**Inc.
5000**

MW / Utah One Hundred
Emerging Elite



2018

**FAST
50**

MW / Utah One Hundred



2020 - 2023

MW / Utah One Hundred





Supporting Services and Systems

Supporting Services & Systems

In addition to our state-of-the-art manufacturing facilities, IMN has also established the key support services and systems to provide our customers with exceptional quality, service, and speed.

R&D and Flavoring

Sourcing

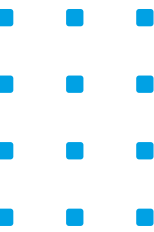
In-House Lab

Quality Control

Sales & Account Mngmt

Shipping, Receiving, Warehouse

Robust Systems





R&D Capabilities

- **Ideation**
- **Creation**
- **Formulation**
- **Flavoring**
- **Sample Creation**
- **Commercialization**

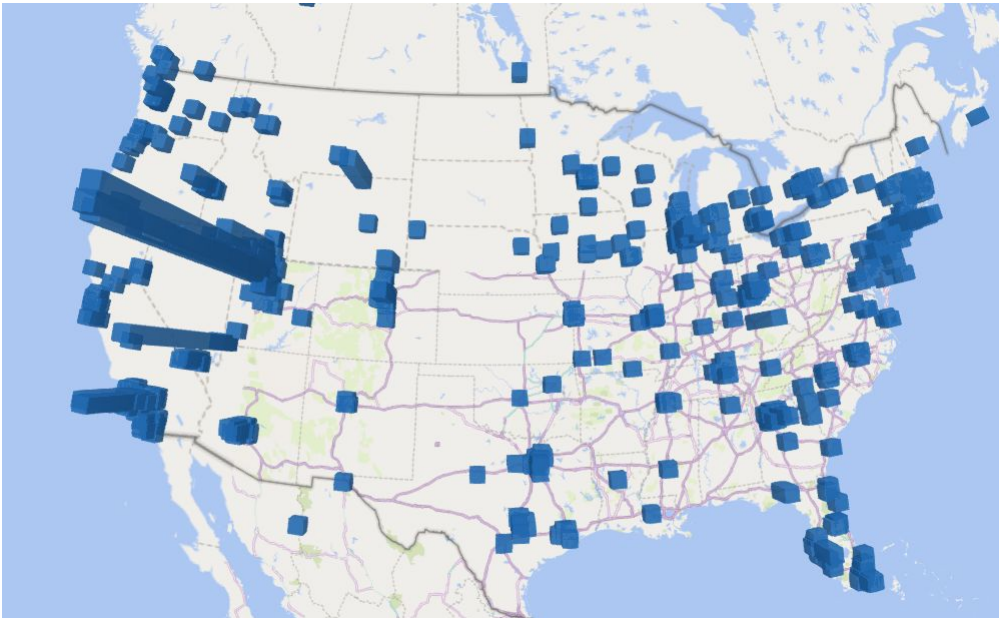
R&D and Flavoring

Having an in-house R&D team allows for quick and innovative development of high caliber products. Here are some of the advantages:

- **Same-day turn-around** for flavoring
- **Formula enhancement** to improve taste and/or production efficiency (thereby lowering costs).
- **Collaboration** with nutraceutical professionals
- Insider knowledge of **product, ingredient, and material efficacy.**
- Creation and review of the **Supplement Fact Panel & Nutritional Fact Panel**

Sourcing

IMN has relationships with over **1,800** Domestic and International approved **suppliers**, which provide over **9,000** sourced **materials and components**. This network allows us to procure the key ingredients and components in order to meet all customer quality and compliance specifications.



IMN Sourcing Highlights

- **100% turnkey options**
- **cGMP approved suppliers**
- **All materials are Quarantined, Tested and Released to meet all quality and compliance requirements**
- **Direct relationships with ingredient and component manufacturers**
- **Controlled and coordinated management of the supply chain on behalf of our customers**
- **Full visibility and traceability of all materials**

In-House Laboratory Services

IMN has invested in the team and equipment to establish an ISO/IEC certified in-house laboratory. This not only ensures accurate testing of all ingredients and end products, but it dramatically decreases the testing TAT and reduces dependencies on 3rd party labs. This all translates into higher quality, lower cost, and timely production outcomes for IMN clients.



Identity Testing-- *Ensures ingredient authenticity and integrity.* Performed using a Bruker FTIR machine supplemented with HPTLC.



Micro Testing-- *Ensures microorganisms in raw materials and finished goods are at acceptable levels.* Performed with the typical AOAC and USP methods, plus newer approved systems that ensure faster turnaround times. Our Neogen Soleris instrumentation allows us complete micro testing in 3 business days rather than the industry standard of 5 days.



Heavy Metal Testing-- *Ensures heavy metal contaminants are at acceptable levels.* Performed in-house using the ICP-MS method.



Assay Testing-- *Ensures ingredient and Finished Good potency.* IMN's Assay testing capability includes Vitamin C, Vitamin B1, B2, B3, B5, B6, Vitamin D3, Vitamin K1, K2, Caffeine, Protein, & Gluten Allergen.



Quality Control

IMN's Quality Team is involved at every step of the manufacturing process to ensure all procedures are followed in order to meet or exceed quality thresholds. Key roles of Quality Control include:

- QC managers are part of each production line to monitor and support the production team.
- QC reviews results of laboratory testing to ensure compliance with all specifications.

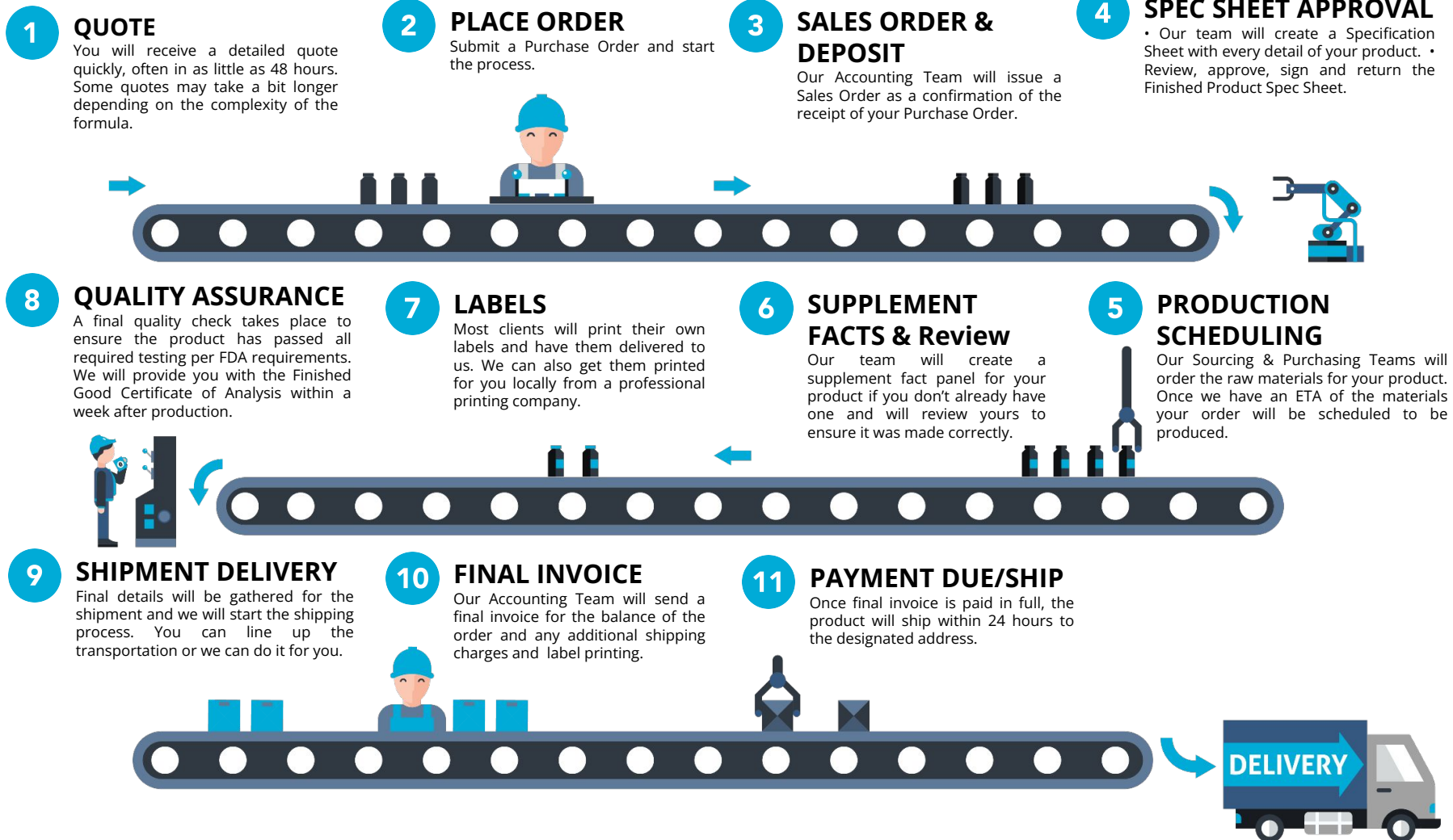
The Quality Team also helps IMN to secure and maintain its broad range of industry and regulatory certifications.

- IMN's most recent SQF certification was scored at 92%, and our NSF Audit received a Grade A result.
- IMN also maintains registration with the FDA, ensuring compliance with 21 CFR part 111 and 117.
- For products that require Organic, Kosher or other more specific requirements, Quality Assurance helps to get those products registered and approved.



Sales and Account Management

From initial quoting of projects, to final delivery of the finished goods, the IMN Sales & Account Management Team provides customer support and active updates at every step in the production process.



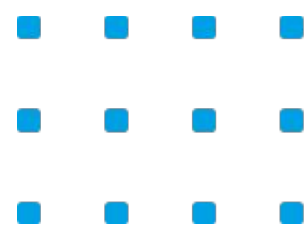


Shipping, Receiving and Warehousing

Efficiently managing the receiving, warehousing, and shipping of raw materials and finished goods is a critical competence in contract manufacturing. IMN has developed the team and infrastructure to perform these important functions at the highest level. This includes:

- 117,000 sq foot warehouse space with 9,200 in-rack pallet locations
- Dedicated Shipping and Receiving areas and dock doors
- Controlled temperature storage available
- Long-term relationships with partner logistics providers
- Dedicated quality sampling rooms for incoming materials that meet cGMP requirements
- Allergen handling / storage program in-place
- Well trained, long-term staff
- Other value-added services available upon request (custom labeling, pallet configuration and protection options, etc.)

Robust Information Systems



Acumatica

Fully implemented ERP system, customized to the unique needs of a contract manufacturer in the nutritional supplement industry



Quality Management System (QMS)

Our team and customers are supported by robust information systems

Streak

CRM system to track and manage customer interactions and commitments



Freight Scheduling Software

Production management software to track each production run

QBench

Lab Information Management System (LIMS)





Our Partnership Model

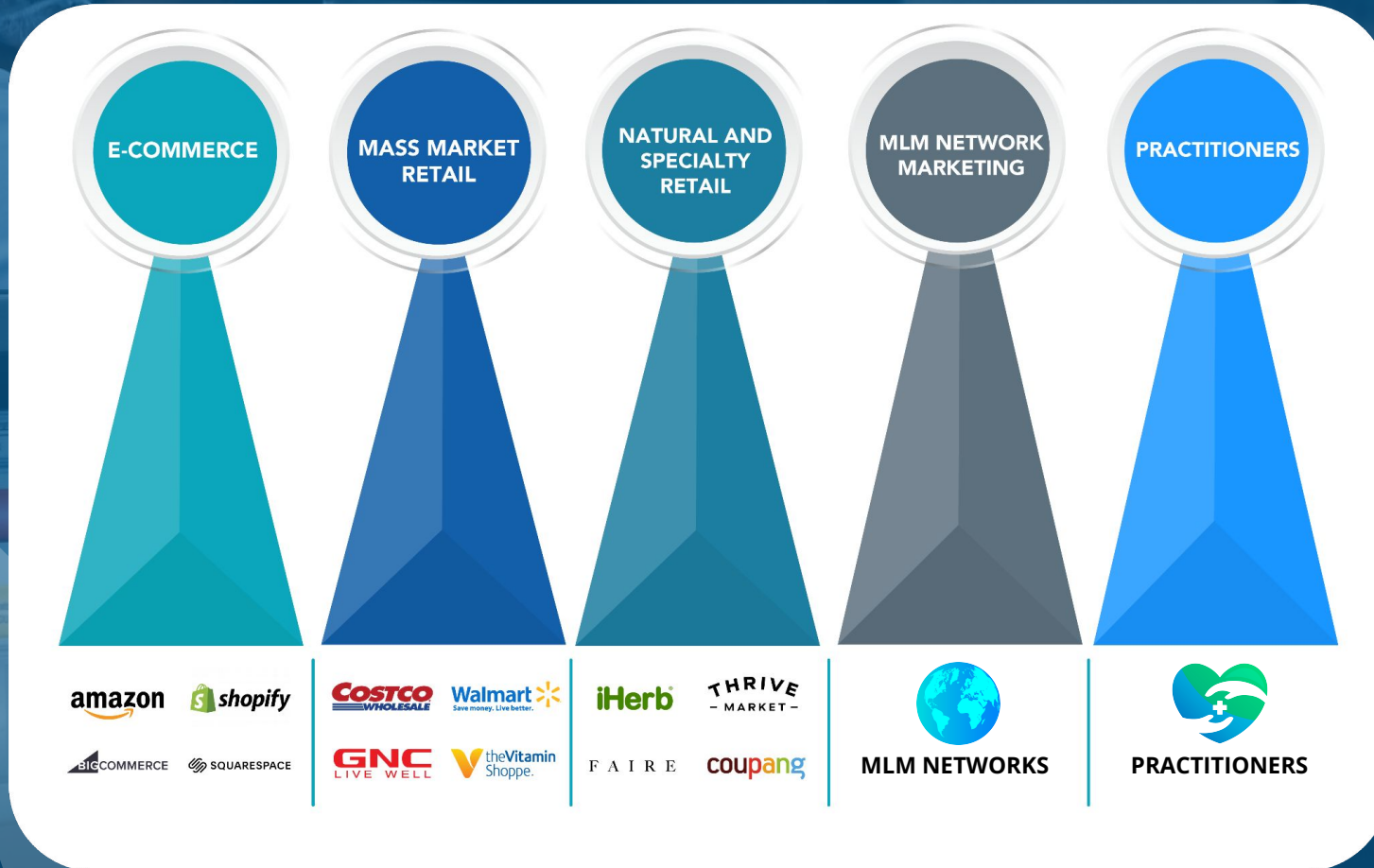
Our Partnership Model

IMN is focused on forming deep and enduring partnerships with the leading brands in the Nutraceutical Industry. We employ a simple and proven partnership model to reliably deliver the highest quality products for our partners.



Multi-Faceted Distribution

Intermountain supports customers that distribute products across all types of distribution channels. We understand the unique differences and requirements of each channel, and adapt accordingly to maximize successful sell-through.



Proven Performance with Major Retailers

Many of our client's products are sold and distributed through leading national retailers.





THANK YOU!



~The Intermountain Team

1851 West Utah Ave.
Payson, UT 84651
T. (801) 788-4350